

RETAIL AND WHOLESALE TRADE

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Introduction by J. C. Docherty

RETAIL AND WHOLESALE TRADE are a vital part of a modern economy. Governments have been slow to recognise this fact and to measure the contribution of retail and wholesale trade to economic life. The first national Australian census of retailing was not undertaken until 1947–48, though the New South Wales government began monitoring changes to retail sales in the big Sydney stores from mid-1932. The lateness of this official national census may be attributed to the tendency to follow the example of Britain, where the first census of retailing was not held until 1950. The first American census of retail and wholesale trade was taken in 1930, for the previous year. Another reason for the delay was probably the sheer complexity of the task of organising such a census. Whatever the reasons, however, there is a conspicuous lack of historical study of the general development of retail and wholesale trade in Australia. Consequently, this introduction can offer only an outline of its development.

Before 1860, retail and wholesale trade in Australia was carried out on a small scale only, but with the rapid growth of the cities before 1890 large new retailers emerged, such as David Jones in Sydney. Retail price levels were high from 1861 to 1966, but tended to be fairly stable thereafter. By today's standards, retail mark-up was high; in New South Wales it was usually about 40 percent.

The 1890s saw the rise of the wholesalers. In 1917, E. W. Knox, representing the Colonial Sugar Refining Company, told a commonwealth interstate commission investigating grocery prices that before 1896 his company had dealt exclusively with retailers, but that since then wholesalers had become progressively more powerful, until they had almost all the trade in their hands. In 1921, the New South Wales statistician claimed that most of the grocery trade in the state was handled by wholesale merchants who also financed country retailers. This dominance was often a source of conflict between urban and rural interests, and it was no accident that shopkeepers were one of the driving forces behind the creation of the Country Party after 1918. From this time on, whether for good or bad, the wholesaler was an important part of the framework of domestic trade.

After 1900, retailers both large and small began to form associations to look after their interests. In 1903, for instance, many of the large Sydney retailers formed the Master Retailers' Association of New South Wales. Outside Sydney, the small retailers created the Country Traders' Association of New South Wales, which was claiming 700 members by 1917. This

activity was a reflection, not just of the improvement in retail distribution, but also of the squeeze on profits by inflation after 1910, greatly increased by the effects of World War I. Between 1911 and 1920, retail prices in Australia doubled, along with those in most other countries, causing considerable social unrest, as wages only increased by about one-third.

After 1920 inflation diminished, but trading conditions became harder. The purchase of pre-packaged goods began to displace bulk buying in the 1920s. Retailing became a more sophisticated operation, as evidenced by the publication of the first Australian textbook of window-dressing and display in 1923.

The postwar years also saw the growth of new kinds of retailers: the cash-and-carry store—the forerunner of the modern supermarket—and variety stores such as Coles (1914) and Woolworths (1924). These new enterprises gave the older and smaller retailers much competition and were accused of unfair trading practices and the exploitation of juvenile employees, claims investigated by a government inquiry between 1936 and 1939. Yet this kind of retailing with its large volume sales and low profit margins was very successful. Not just corner shops, but also consumer co-operative retailing, whose membership in New South Wales had risen from 16 000 to 43 000 between 1911 and 1929, were hard hit by that success. By the late 1940s, the main features of the present structure of retail and wholesale trade had been established.

The tables which follow trace the substantial expansion of retail and wholesale trade since 1948. Retail sales increased 39-fold between 1948 and 1982, compared to a nine-fold increase in the Consumer Price Index over the same period. Moreover, since August 1978, retail and wholesale trade has become the largest single sector of employment in Australia. One other significant characteristic of this sector, which is not indicated in the tables, should also be noted. In November 1976, the first official national survey of trade union members found that the retail and wholesale trades had the second lowest proportion (after agriculture) of trade union members among their employees: 27 per cent, compared to 51 per cent for the labour force generally. By August 1986 the proportion of union members had dropped to 25 per cent, against 46 per cent for the labour force.



RETAIL AND WHOLESALE TRADE

RWT 1-16 RETAIL SALES OF GOODS BY COMMODITY GROUPS, AUSTRALIA 1948-1982

Year 30 June	Groc eries ^a	Butchers' meat ^b	Other food ^c	Total food and groceries	Beer, wine and spirits ^d	Clothing, drapery	Footwear	Hard- ware ^e	Electri- cal goods ^f	Furni- ture, floor coverings	Chemists' goods	News- papers, books, stationery ^g	Other goods ^h	Total excluding motor goods	Motor vehicles, parts, petrol ⁱ	Total
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
1948	127.6	..	157.7	285.3	..	199.0	..	..	..	..	..	..	..	829.2	117.7	946.9
1949	143.4	65.3	116.6	325.3	95.3	237.8	55.7	33.8	46.4	j	j	167.9	962.2	166.1	1 128.3	
1950	161.1	75.4	131.7	368.2	105.0	263.8	66.4	43.3	54.5	j	j	204.2	1 105.4	273.3	1 378.7	
1951	186.1	92.3	155.5	433.9	123.2	328.5	91.2	64.7	76.9	j	j	252.4	1 370.8	382.0	1 752.8	
1952	232.9	118.7	187.8	539.4	153.9	351.6	109.6	77.5	76.1	j	j	307.5	1 615.6	433.3	2 048.9	
1953A	261.5	127.8	206.8	596.1	173.0	355.1	113.8	75.8	72.8	j	j	315.5	1 702.1	417.3	2 119.4	
1953B	261.4	127.4	206.6	595.4	173.0	306.1	49.0	112.1	75.9	72.8	50.8	53.1	210.7	1 698.9	419.7	2 118.6
1954	275.0	133.9	223.5	632.4	186.7	387.6	122.9	91.2	81.0	j	j	336.3	1 838.1	494.1	2 332.2	
1955	302.0	146.9	246.5	695.4	204.3	419.3	136.1	99.2	86.4	j	j	368.2	2 008.9	571.6	2 580.5	
1956	328.7	158.7	269.2	756.6	222.1	433.3	143.9	104.6	91.8	j	j	398.3	2 150.6	613.2	2 763.8	
1957A	343.9	170.1	282.8	796.8	237.5	380.8	59.3	144.2	113.0	92.5	76.9	69.3	277.5	2 247.8	631.4	2 879.2
1957B	343.9	170.1	282.8	796.8	237.9	380.8	59.3	113.0	92.5	76.9	69.3	200.7	2 086.6 ^k	596.5	2 683.1 ^k	
1958	358.3	170.8	294.5	823.6	248.6	451.0	59.9	137.7	97.6	..	..	360.0	2 178.4	645.2	2 823.6	
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
1959	737.2	356.8	616.8	1 710.8	494.5	794.8	129.2	131.0	309.8	195.7	193.8	145.0	410.0	4 514.6	1381.9	5 896.5
1960	782.0	386.7	670.3	1 839.0	525.6	868.0	144.4	141.1	373.9	229.1	216.1	155.4	452.7	4 945.3	1654.7	6 600.0
1961	833.1	421.5	705.0	1 959.6	538.4	901.0	153.4	145.2	354.5	234.2	243.0	160.1	183.9	5 173.3	1649.7	6 823.0
1962	858.3	422.3	729.9	2 010.5	545.9	900.0	154.7	146.0	348.0	230.1	265.8	166.4	489.7	5 257.1	1603.2	6 860.3
1963	892.8	444.9	765.6	2 103.3	574.4	930.0	162.4	155.0	367.2	245.0	284.3	172.7	520.6	5 514.9	1987.1	7 502.0
1964	939.0	469.7	795.2	2 203.9	593.2	1 015.1	171.1	153.5	390.1	272.2	305.6	190.9	563.2	5 858.8	2207.8	8 066.6
1965	1014.4	510.9	847.1	2 372.4	631.1	1 079.5	177.4	162.9	415.0	302.6	333.8	202.5	610.0	6 287.2	2378.1	8 665.3
1966	1090.4	548.7	892.2	2 531.3	684.4	1 120.4	180.5	164.0	401.0	312.0	362.0	213.7	655.5	6 624.8	2373.7	8 998.5
1967	1161.5	590.3	947.9	2 699.7	744.0	1 173.5	197.3	175.6	409.5	323.9	387.5	235.0	703.5	7 049.5	2516.7	9 566.2
1968	1249.1	616.2	1002.0	2 867.3	811.9	1 248.5	210.0	183.4	446.5	358.2	417.3	252.2	738.4	7 533.7	2818.7	10 352.4
1969 ^l	1321.4	632.4	1040.3	2 994.1	867.2	1 314.1	216.0	201.0	466.8	394.8	455.2	273.5	813.9	7 996.6	3055.9	11 052.5
1970	1406.7	675.0	1123.4	3 205.1	944.4	1 400.0	232.9	223.1	501.7	435.6	504.7	299.4	884.8	8 631.7	3391.2	12 022.9
1971	1504.6	711.8	1206.0	3 422.4	1 018.0	1 511.9	250.1	244.7	549.6	470.9	556.6	324.0	941.7	9 289.9	3635.6	12 925.5
1972A	1651.4	757.6	1285.9	3 694.9	1 089.6	1629.5	261.9	267.0	614.0	506.8	600.2	341.6	1012.8	10 018.3	3910.7	13 928.7
1972B	1758.9	766.8	1169.9	3 695.6	1427.3	1720.9	285.7	413.3	736.7	557.0	636.5	379.2	920.2	10 772.4	4203.3	14 975.7
1973	1931.3	842.3	1265.8	4 039.4	1 569.9	1926.4	302.8	447.9	835.5	635.4	681.8	419.5	1024.9	11 883.5	4691.3	16 574.8
1974	2238.8	1043.5	1492.2	4 774.5	1817.5	2335.0	356.2	571.6	1074.9	818.2	775.7	502.7	1255.8	14 282.1	..	..
1975A	2661.0	1072.3	1757.0	5 490.3	2115.6	2683.4	403.6	692.5	1430.0	920.8	915.2	614.5	1553.1	16 819.0	..	..
1975B	2656.0	1046.9	1643.6	5 346.5	2083.1	2612.7	399.1	659.6	1372.5	941.0	900.6	593.1	1431.5	16 339.7	..	..
1976	3156.7	1114.0	1857.3	6 128.0	2534.9	2925.9	453.3	768.4	1742.9	1088.5	1053.5	686.5	1663.5	19 045.2	..	..
1977	3714.4	1272.6	2091.1	7 078.1	2845.3	3252.6	509.6	840.9	1934.1	1216.3	1140.2	775.2	1840.3	21 432.6	..	..
1978	4264.5	1422.5	2366.6	8 053.6	3140.9	3601.5	576.2	967.6	1857.5	1291.9	1240.5	866.4	2047.3	23 643.4	..	..
1979	4807.8	1661.5	2646.7	9 116.0	3559.6	3876.3	636.0	1104.5	1880.0	1365.0	1359.1	961.0	2304.3	26 169.8	..	..
1980	5488.7	1972.9	2940.3	10 401.9	3943.0	4144.0	692.2	1261.8	2055.5	1484.7	1472.1	1088.4	2554.3	29 097.9	..	..
1981	6318.4	2151.1	3430.0	11 899.5	4414.6	4691.6	777.1	1452.7	2431.4	1732.9	1650.6	1287.9	2845.0	33 183.3	..	..
1982	7179.0	2312.4	3834.0	13 325.4	4944.1	5266.0	859.6	1637.3	2754.6	1918.5	1864.4	1405.0	3182.8	37 157.7	..	..

NOTE: Two sets of figures are included for 1953, 1957, 1972 and 1975: 'A', comparable with earlier years; 'B', comparable with later years.

- (a) From 1972B, includes smallgoods, and frozen vegetables and frozen poultry. Previously these were included in 'Other food'.
- (b) Includes frozen packaged meat. 1948 figures included in 'Other food'. From 1972A, includes fresh poultry and rabbit meat.
- (c) Includes fresh fruit and vegetables, confectionery, soft drinks, ice-cream, cakes, cooked provisions, fish, wrapped lunches, but excludes some delivered milk and bread.
- (d) To 1972B, excludes sales made by licensed clubs.
- (e) Includes china, glassware, excludes basic building materials. From 1957B, also excludes builders' hardware and supplies such as tools of trade, paints. From 1972B, includes watches, clocks, jewellery and silverware, garden supplies and garden fertilisers and pesticides.
- (f) Includes radios, television and accessories, musical instruments, domestic refrigerators. From 1972B, includes bottled liquefied petroleum gas.
- (g) From 1972B, includes religious and devotional goods and artists' requirements and supplies.
- (h) Figures to 1957B retail censuses include tobacco, cigarettes, grain and produce, jewellery, office equipment. Figures from 1957B include tobacco, cigarettes, jewellery, sporting and travel goods, toys and photographic equipment, but exclude grain and produce and business machines. Figures from 1972B include cigarettes and tobacco, sporting and travel goods, toys and photographic equipment, and supplies and antiques, but exclude grain and produce, business machines, watches, clocks, jewellery and silverware.
- (i) Includes new and used motor vehicles, parts, petrol. Excludes farm machinery and implements and earth-moving equipment. From 1957B, excludes tractors. From 1972B, includes boats and outboard motors, previously included in 'Other goods'.
- (j) Included in 'Other goods'.
- (k) The scope of the series from 1957B differs from that of the previous two series in that sales of builders' hardware, grain and produce, business machines and tractors have been omitted, whereas previous series included a considerable amount of sales of these items.
- (l) Figures included in the table for 1969 are comparable with the 1962 retail census. Actual census results for the year 1969 (in millions of dollars) were:- groceries (1449.7); butchers' meat (649.2); other food (929.4); total food and groceries (3028.4); beer, wine and spirits (1046.4); clothing and drapery (1334.8); footwear (222.2); hardware (316.4); electrical goods (510.2); furniture and floor coverings (407.6); chemist goods (433.2); newspapers, books and stationery (314.7); other goods (708.3); total (excluding motor vehicles, parts, petrol) (8322.3); motor vehicles, parts, petrol (3161.9); total (11484.2). These figures are directly comparable with the series from 1972B, based on the 1969 retail census.

RWT 17-21 RETAIL ESTABLISHMENTS, AUSTRALIA 1948-1962

Year June	Establish- ments ^a	RETAIL WORKERS ^b			RETAIL WORKERS ^b			RETAIL WORKERS ^b		
		Male		Female	Male		Female	Male		Total
		Year 30 June	Establish- ments ^a	Retail sales	Year 30 June	Establish- ments ^a	Retail sales	Year 30 June	Establish- ments ^a	Total
<i>Grocers</i>										
1948	20 922	160 619	..	..	1949	5 0948	17 5088	..	..	..
1949	21 594	188 754	..	..	1953	2 931	11 577	..	..	..
1949	21 594	188 754	..	..	1953	2 931	11 577	..	..	..
1953	23 569	339 316	..	..	1957	2 853	10 600	..	..	..
1953	359 193	..	..	..	1957	2 833	10 618	..	..	..
1957	24 178	470 033	40 818	38 790	1962	2 747	7 141	..	..	..
1957	24 309	458 625	..	..	1948	..	..	..	..	..
1962	22 225	584 173	38 224	42 702	80 926	1949	..	..	..	..
<i>Butchers</i>										
1948	6 515	56 124	..	..	1949	..	..	..	..	..
1949	6 741	65 701	..	..	1953	..	..	..	..	..
1949	6 741	65 701	..	..	1957	..	..	..	..	..
1953	6 953	127 250	..	..	1957	1 48	216 832h	..	..	..
1953	6 953	127 250	..	..	1962	1 98h	306 090h	24 645h	35 263h	59 908
<i>Clo tailors, drapers^k</i>										
1948	10 735	233 435	..	..	1948	11 480	270 716	..	..	..
1949	12 101	403 349	..	..	1949	11 480	270 716	..	..	..
1953	12 101	403 349	..	..	1957	1 2857	506 990	39 816	74 213	114 029
1957	12 750	25 305	4 286	29 591	1949	12 857	506 990	39 816	74 213	114 029
1962	20 616	27 313	5 185	32 498	1949	12 857	506 990	39 816	74 213	114 029
<i>Greengrocers, fruitiers</i>										
1948	5 338	24 394	..	..	1948	1 717	14 952	..	..	..
1949	5 685	29 470	..	..	1949	1 841	17 223	..	..	..
1949	5 685	29 470	..	..	1953	1 841	17 223	..	..	..
1957	8 399	170 636	25 305	4 286	1957	1 2857	506 990	39 816	74 213	114 029
1962	9 428	206 138	27 313	5 185	1957	1 2857	506 990	39 816	74 213	114 029
<i>Bakers, cake shops</i>										
1948	4 746	23 413	..	..	1948	1 717	14 952	..	..	..
1949	4 952	27 415	..	..	1949	1 841	17 223	..	..	..
1949	4 952	27 415	..	..	1953	1 841	17 223	..	..	..
1953	4 946	47 478	..	..	1957	1 674	30 055	..	..	..
1953	4 943	47 383	..	..	1962	1 674	30 055	..	..	..
1957	4 681	58 878	..	..	1957	1 853	36 270	2 933	4 375	7 308
1957	4 681	58 878	..	..	1957	1 853	36 270	2 933	4 375	7 308
1962	4 482	65 107	9 457	9 971	1948	5 191	67 161	..	..	..
1962	6 166	87 947	9 623	10 911	1949	5 418	76 477	..	..	..
<i>Total confectioners, milk bars, cafes, restaurants</i>										
1948	8 614	28 001	..	..	1949	6 521	145 098	..	..	..
1949	8 643	31 341	..	..	1953	6 521	145 098	..	..	..
1949	8 643	31 341	..	..	1957	6 472h	76 477	3 547h	5 441h	9 898h
1953	8 214	55 817c	..	..	1962	1 2857	205 361	25 133j	11 046j	36 179j
1953	8 214	55 817c	..	..	1957	6 472h	76 477	3 547h	5 441h	9 898h
1957	10 052	86 583	..	..	1957	1 2857	205 361	25 133j	11 046j	36 179j
1957	10 052	86 583	..	..	1957	1 2857	205 361	25 133j	11 046j	36 179j
1962	11 693	118 245	..	..	1948	..	..	..	..	..
<i>Confectioners, milk bars</i>										
1948	..	..	..	..	1949	..	..	..	..	..
1949	..	..	..	..	1949	..	..	..	..	..
1949	..	..	..	..	1953	..	..	..	..	..
1953	..	..	..	..	1957	..	..	..	..	..
1957	..	..	..	..	1962	..	..	..	..	..
1962	..	..	..	..	1957	..	..	..	..	..
<i>Cafes, restaurants</i>										
1948	..	..	..	..	1949	3 120	57 018	..	..	..
1949	..	..	..	..	1953	3 120	57 018	..	..	..
1949	..	..	..	..	1957	3 539	89 034	10 390	4 653	15 043
1953	1 688	7 974c	..	..	1962	4 143h	146 227h	6 934h	21 466h	..
1953	1 683	7 795	..	..	1957	3 772h	91 434h	..	..	..
1957	2 642	14 017	..	..	1962	4 143h	146 227h	6 934h	21 466h	..
1957	2 642	14 017	..	..	1948	1 772	30 675	..	..	..
1962	2 540	11 695	..	..	1949	1 880	37 071	..	..	..
<i>Fishmongers, poultiers</i>										
1948	1 175	3 862	..	..	1949	1 880	37 071	..	..	..
1949	1 269	4 489	..	..	1949	1 880	37 071	..	..	..
1949	1 269	4 489	..	..	1953	1 998	64 228	..	..	..
1953	1 354	8 719	..	..	1957	2 192h	72 362h	8 216h	3 562h	11 778h
1953	1 354	8 732	..	..	1957	2 192h	72 362h	8 216h	3 562h	11 778h
1957	1 636	12 765	..	..	1957	2 192h	72 362h	8 216h	3 562h	11 778h
1957	1 636	12 765	..	..	1962	2 328h	87 745h	8 216h	3 562h	

RWT 22-26 RETAIL AND SERVICE ESTABLISHMENTS, AUSTRALIA 1969-1980

Year 30 June	Establish- ments ^a	STAFF ^b		STAFF ^b		STAFF ^b		STAFF ^b	
		Retail sales		Male		Male		Male	
		Year 30 June	Establish- ments ^a	Retail sales	Male	Female	Total	Male	Female
22	23	24	25	26	22	23	24	25	26
\$'000									
Department stores									
1969	249	1 016 789	25 542	47 564	73 106	..	2 177	542	2 719
1974	296	1 870 317	28 914	61 097	90 011	..	..	..	..
1980	408	3 653 744	28 193	63 765	91 958	..	502	95	597
Variety and general stores ^c									
1969	2 466	498 115	11 502	27 140	38 642	1 565	1 258	2 177	542
1974	1 376	529 516	7 807	24 485	32 292	..	..	..	..
1980	449 ^d	356 384 ^c	2 048 ^c	5 563 ^c	7 611 ^c	249	1 161	2 057 453	2 057 453
Total department, variety and general stores ^c									
1969	2 715	1 514 908	37 044	74 704	111 748	1969	18 751	1 097 667	30 954
1974	1 672	2 399 833	36 721	85 582	122 303	1974	19 334	2 076 103	30 308
1980	857	4 010 128	30 241	69 328	99 569	1980	17 908	4 057 453	27 074
Supermarkets ^c									
1969	657	634 068	12 170	16 126	28 296	1969	2 995	337 344	11 758
1974	915	1 563 614	21 163	31 919	53 082	1974	3 002	700 759	12 144
1980	.. ^e	.. ^e	.. ^e	.. ^e	.. ^e	1980	2 867	1 556 309	11 641
Grocers, tobacconists ^d									
1969	22 947	1 327 697	31 950	44 894	76 844	1969	1 812	82 422	4 034
1974	19 473	1 624 500	25 030	41 030	66 060	1974	2 142	1 449 997	4 580
1980	17 169 ^d	8 791 852 ^d	59 496 ^d	100 247 ^d	159 743 ^d	1980	1 643	293 582	3 904
Butchers									
1969	9 447	594 363	27 540	6 894	34 434	1969	2 149	80 137	3 836
1974	8 460	831 168	23 600	5 915	29 515	1974	2 211	152 787	3 484
1980	7 312	1 456 546	19 385	5 396	24 781	1980	2 000	462 999	3 305
Fruit and vegetable stores									
1969	4 967	196 485	8 041	10 205	18 246	1969	451	33 765	1 153
1974	4 368	251 062	6 609	8 459	15 068	1974	819	105 472	1 798
1980	3 012	453 665	5 309	6 364	11 673	1980	1 087	251 490	1 995
Liquor stores									
1969	553	62 752	1 436	1 127	2 563	1969	8 524	538 437	25 795
1974	955	185 178	3 300	2 435	5 735	1974	9 734	1 110 024	26 625
1980	1 289	624 022	3 947	2 434	6 381	1980	8 196	2 575 918	23 541
Confectionery and soft drink stores									
1969	7 190	227 119	8 316	17 558	25 874	1969	7 428	1 711 127	62 698
1974	5 343	259 734	9 608	22 837	30 888	1974	8 474	2 892 308	70 179
1980	9 021 ^f	1 077 527 ^f	18 226 ^f	30 690 ^f	48 916 ^f	1980	8 681	6 630 704	66 826
Fish, chip and hamburger shops									
1969	3 468	89 360	5 335	6 964	12 299	1969	2 158	506 924	9 992
1974	5 343	259 734	9 608	13 229	22 837	1974	2 586	763 663	11 092
1980	1 613	173 720	3 014	5 758	8 772	1980	2 761	1 669 618	10 107
Bread and cake shops									
1969	2 709	84 693	4 671	8 674	13 345	1969	1 390	179 905	9 678
1974	2 272	10 962	4 014	9 075	13 089	1974	1 628	321 510	10 306
1980	..	..	..	..	..	1980	1 531	610 474	7 785
Total food stores									
1969	51 938	3 216 538	99 459	112 442	211 901	1969	10 340	648 618	35 946
1974	47 957	5 073 839	99 992	127 582	227 274	1974	9 952	1 051 899	39 371
1980	39 416	12 577 332	109 377	150 889	260 266	1980	8 469	2 984 627 ^k	31 224
Bread vendors ^g									
1969	1 098	26 364	1 540	545	2 084	1969	3 382	6 654	17 652
1974	..	..	..	..	..	1974	4 006	7 285	19 118
1980	..	..	..	..	..	1980	3 439	9 444	18 162
Milk vendors ^g									
1969	4 361	173 581	9 363	3 441	12 804	1969	301	20 225	1 256
1974	..	..	..	..	..	1974	641	87 426	2 740
1980	..	..	..	..	..	1980	690	205 665	2 664
Total bread and milk vendors ^g									
1969	5 459	199 945	10 903	3 986	14 888	1969	541	75 452	1 845
1974	..	..	..	..	..	1974	883	215 892	3 001
1980	..	..	..	..	..	1980	945	357 102	3 069
Furniture and floor covering stores									
1969	2 216	271 289	9 075	4 325	13 400	1969	25 540	3 148 905	139 067
1974	2 686	606 442	10 527	5 244	15 771	1974	28 170	5 339 983	155 807
1980	2 839	1 158 010	9 424	14 948	14 524	1980	26 516	12 467 634	139 837
Fabric and household textile stores									
1969	2 322	106 910	2 566	6 313	8 879	1969	5 786	375 979	10 188
1974	2 921	228 132	3 183	9 482	12 665	1974	5 773	612 000	9 455
1980	2 287	390 715	2 365	7 561	9 926	1980	5 323	1 181 607	8 038
Men's and boys' wear stores									
1969	3 155	219 353	9 047	5 393	14 440	1969	351	22 050	897
1974	3 250	373 009	9 192	5 925	15 117	1974	390	43 377	879
1980	2 649	610 653	6 876	4 983	11 859	1980	653	122 171	1 186
Women's, girls' and infants' wear stores									
1969	7 293	359 610	4 544	24 262	28 806	1969	2 020	69 278	3 643
1974	8 173	641 600	4 216	28 755	32 971				

RWT 27-35 INDEXES OF VALUE OF RETAIL SALES, AUSTRALIA 1930-1962

NOTE Annual figures are an average of monthly indexes, not seasonally adjusted except for RWT 28. I: 1934 = 100;

(a) These statistics are obtained from returns supplied by a limited number of retailers, principally department stores in the city area of Sydney whose business is confined mainly to clothing and drapery, furniture, footwear, and hardware. By arrangement with the Bureau of Industries, Trade, and Commerce, large department stores in Brisbane and their branches in

b) Returns are collected by the Bureau of Industry from twelve large department stores in Brisbane and their branches in country towns.

(C) *Country basket makers and traders association of Victoria.*
(d) Based on returns supplied by a limited number of retailers, principally department stores, in the Sydney and Melbourne city areas.

RWT 36-37 TAKINGS FOR SPECIFIED SERVICES, AUSTRALIA 1948-1962

Year 30 June	Establish- ments ^a	Takings	£'000			Year 30 June	Establish- ments ^a	Takings
			Year 30 June	Establish- ments ^a	Takings			
1948	..	5,972	1953	8,597	56,864 ^c	1948	..	16,663
1949	8,062	6,684	1957	11,106	86,938 ^c	1949	5,560	21,256
1949	8,062	6,684	1957	11,066 ^b	85,550 ^c	1949	5,560	21,256
1949	8,062	6,684	1962	14,716	119,492 ^c	1949	5,560	21,256
1953	6,881	9,883	<i>Other repairs</i>			1953	5,720	32,765
1953	6,881	9,874	1948	..	..	1953	5,722	32,765
1957	7,255	14,315	1949	..	..	1957	5,951	41,474
1957	7,255	14,315	1949	..	..	1957	5,951	41,474
1962	8,774	23,666	1953	4,677	11,739	1962	7,152	55,302
1948	..	2,590	1953	4,607	11,739 ^c	<i>Meals & accommodation in hotels</i>		
1949	3,351	2,883	1957	5,382	16,394 ^c	1948	..	11,263
1949	3,351	2,883	1957	5,166 ^b	13,584 ^{bc}	1949	5,565	13,976
1953	2,510	4,349 ^c	1962	5,306	17,229 ^c	1949	5,565	13,976
1953	2,510	4,349 ^c	<i>Total repairs</i>			1953	5,549	24,936
1957	2,491 ^b	5,342 ^c	1948	..	23,706	1953	5,549	24,936
1957	2,492 ^b	5,345 ^c	1949	14,358	34,638	1957	5,743	33,595
1962	2,886	7,036 ^c	1949	14,358	34,638	1957	5,744	33,671
<i>Motor repairs</i>								
1948	..	16,224	1957	18,979	108,644 ^c	1953	5,640	39,903
1949	..	25,273	1957	..	104,443 ^c	1949	..	143,757 ^c
1949	6,471	25,273	1962	..	..	1953	5,640	39,903
1953	8,113	56,864						

NOTE Details are shown separately in the censuses of takings for specified services, namely hairdressing, 'repair work, and meals and accommodation. As well as including takings by retail establishments, certain 'service' establishments are included whether they have retail sales or not, namely boot repairs, repair only garages, cafés and restaurants, and hairdressers. Each retail census 1949 to 1962 includes comparable figures for the current and previous census. Longer term comparisons are affected to varying degrees by changes in scope and classification between censuses.

(a) Figures for 1953, 1957 and 1962 refer to establishments with total retail sales or 'other takings' of £500 or more. The 1948 and 1949 figures refer to establishments with retail sales or 'other takings' of £50 or more. In general the censuses cover establishments which were operating at 30 June. Establishments which operated for only part of the year are included if they were operating at that date.

(b) For 1957, particulars for boot repairs and motor repairs include repairs carried out by establishments classified in the footwear and motor types of business respectively; boot and motor repairs carried out by other types of business

(c) Includes value of materials and labour used.

RWT 38-46 WAGE AND SALARY EARNERS IN COMMERCE, AUSTRALIA 1941-1979

Year 30 June ^a	RETAIL TRADE		OTHER COMMERCE & FINANCE ^b		TOTAL COMMERCE		Year 30 June	NSW	Vic.	Qld	SA	Tas.	WA	Aust ^c
	Male	Female	Total	Male	Female	Total								
38	39	40	41	42	43	44	45	46						
1941	102.3	102.4	204.7	117.4	44.3	161.7	219.7	146.7	366.4	1935	111	118	106	105
1942	81.5	104.2	185.7	98.8	51.8	150.6	180.3	156.0	336.3	1936	118	130	109	110
1943	71.7	98.5	170.2	89.3	52.6	141.9	161.0	151.1	312.1	1937	124	137	111	115
1944	71.4	94.1	165.5	92.7	52.1	144.8	164.1	146.2	310.3	1938	130	141	112	115
1945	76.4	96.4	172.8	97.1	52.6	149.7	173.5	149.0	322.5	1939	132	142	114	118
1946	103.2	99.7	202.9	133.4	50.8	184.2	236.6	150.5	387.1	1940	132	144	117	116
1947 ^d	116.0	104.0	220.0	151.9	53.0	204.9	267.9	157.0	424.9	1941	134	147	117	113
1947 ^a	116.0	104.0	220.0	113.9	37.1	151.0	229.9	141.1	371.0					
1948	123.3	109.3	232.6	112.2	32.4	144.6	235.5	141.7	377.2					
1949 ^a	125.6	111.1	236.7	118.6	33.8	152.4	244.2	144.7	389.1					
1950	127.1	113.3	240.4	125.1	36.7	161.8	252.2	150.0	402.2					
1951	129.7	119.1	248.8	133.6	40.1	173.7	263.3	159.2	422.5					
1952 ^c	124.8	112.4	237.2	135.3	40.0	175.3	260.1	152.4	412.5					
1953 ^c	125.0	109.9	234.9	134.6	39.1	173.7	259.6	149.0	408.6					
1954 ^c	128.4	115.3	243.7	140.4	42.1	182.5	268.8	157.0	426.2					
1954 ^c	161.7	125.3	287.1	111.4	35.1	146.6	295.8 ^d	162.8 ^d	461.6 ^d					
1955 ^c	166.1	132.8	298.9	117.3	37.4	154.7	306.6	175.7	482.3					
1956 ^c	135.9	306.0	120.3	120.3	38.3	158.5	314.7	179.9	494.6					
1957 ^c	170.1	135.8	308.1	120.8	39.1	159.9	318.2	180.9	499.1					
1958 ^c	178.0	140.1	318.1	123.9	39.5	163.3	326.2	185.5	511.1					
1959 ^c	181.7	141.3	323.0	127.4	40.3	167.8	333.6	178.3	520.9					
1960	188.6	148.6	337.0	132.3	42.0	174.2	346.2	196.5	542.7					
1961	191.3	150.7	342.0	135.4	43.0	178.3	352.7	199.9	552.6					
1962	193.5	156.5	350.1	135.9	42.4	178.3	354.6	205.1	559.7					
1963	203.2	162.7	365.9	139.5	43.9	183.4	367.6	212.7	580.3					
1964	210.5	169.5	380.1	145.2	46.0	191.2	381.0	221.6	602.6					
1965	213.8	176.2	389.9	151.2	49.2	200.4	390.8	231.0	622.4					
1966	216.5	184.2	400.7	154.5	51.8	206.2	395.8	242.3	638.1					
1967	192.6	195.9	388.5	168.3	66.1	234.4	385.1	268.6	653.8					
1968	208.6	204.6	410.4	170.1	67.0	237.1	390.9	282.3	673.2					
1969	200.2	214.5	414.7	173.3	69.9	243.2	395.1	291.1	689.2					
1970	204.0	219.7	423.7	178.2	72.8	251.0	407.5	299.5	707.0					
1971	209.9	229.1	438.9	182.6	76.8	259.4	313.0	270.9	730.9					
1972	214.7	235.5	450.2	185.2	79.9	265.2	424.4	322.2	746.6					
1973	273.6	561.3	253.1	99.1	352.2	540.8	372.6	913.5						
1974	291.6	282.7	574.3	251.4	98.8	350.2	542.9	381.6	924.5					
1975	314.9	325.6	640.5	257.8	105.1	362.9	572.6	430.7	1003.3					
1976	312.3	320.1	632.4	249.3	97.5	346.7	561.5	417.6	979.1					
1977	322.2	324.5	642.2	249.5	98.7	364.0	569.5	418.7	988.2					
1978	318.8	327.1	645.9	246.8	91.7	338.5	565.5	418.8	989.8					
1979	319.0	337.5	656.5	247.0	93.4	341.1	566.7	430.9	997.6					

NOTE Estimated employment is based on payroll tax returns. Excluding employees in agriculture and private domestic service.

(a) With the exception of 1947 (July) and 1949 (May). Current data supplied generally refer to persons on the payroll for the last pay period of the month.

(b) From 1947-1954 this category becomes 'Wholesale trade and other commerce', from 1954, 'Wholesale trade'.

(c) Excludes National Service trainees in camp.

(d) 1954-1971 total commerce figures include primary produce dealing as well as retail and wholesale trade.

RWT 47-53 INDEXES OF EMPLOYMENT IN RETAIL STORES, STATES 1934-1941

Year 30 June	RETAIL TRADE		OTHER COMMERCE & FINANCE ^b		TOTAL COMMERCE		Year 30 June	NSW	Vic.	Qld	SA	Tas.	WA	Aust ^a		
	Male	Female	Total	Male	Female	Total	Male	Female	Total							
38	39	40	41	42	43	44	45	46	1934	103	107	101	102	106	99	103.7
39	40	41	42	43	44	45	46	47	1935	111	118	106	108	102	105	111.6
40	41	42	43	44	45	46	47	48	1936	118	130	114	112	110	119.3	
41	42	43	44	45	46	47	48	49	1937	124	137	115	115	115	124.7	
42	43	44	45	46	47	48	49	50	1938	130	141	112	112	112	128.3	
43	44	45	46	47	48	49	50	51	1939	132	142	114	114	114	130.0	
44	45	46	47	48	49	50	51	52	1940	132	144	117	117	117	130.9	
45	46	47	48	49	50	51	52	53	1941	134	147	117	117	117	132.3	

NOTE Annual figures are an average of monthly indexes, July to June, July 1933=100.

(a) The Australian index is an average of the state indexes weighted by the number of persons returned as engaged in 'Commerce' at the census of June, 1933. 'Commerce' comprises both wholesale and retail dealing, and it is not possible to obtain separate figures for the latter.

(b) Includes takings from retail sales of beer, wine and spirits, tobacco, cigars and cigarettes, confectionery and other goods, as well as other takings for meals and accommodation.

(c) Laundry, dry cleaning (including plants conducted by retail establishments) and dyeing plants.

(d) Receipts from admissions and screen advertising.

(a) Clubs, cantines, and similar establishments not included in the main census, licensed by the state licensing authority to sell beer, wine and spirits.

(b) Includes takings from retail sales of beer, wine and spirits, tobacco, cigars and cigarettes, confectionery and other goods, as well as other takings for meals and accommodation.

(c) Laundry, dry cleaning (including plants conducted by retail establishments) and dyeing plants.

(d) Receipts from admissions and screen advertising.

**RWT 60-63 RETAIL SALES AND NATIONAL INCOME ORIGINATING IN DISTRIBUTION, AUSTRALIA
1861-1939**

Year 31 Dec	Retail sales	NATIONAL INCOME ORIGINATING IN DISTRIBUTION				Year 31 Dec	Retail sales	NATIONAL INCOME ORIGINATING IN DISTRIBUTION				Year 30 June	Retail sales	NATIONAL INCOME ORIGINATING IN DISTRIBUTION								
		Current prices		Constant (1911) prices				Current prices		Constant (1911) prices					Current prices		Constant (1911) prices					
		60	61	62	63			60	61	62	63			60	61	62	63					
		£m	£m	%GDP	£m			£m	£m	%GDP	£m			£m	£m	%GDP	£m					
1861	36.9	9.0	14.0	6.5		1888	95.3	27.1	14.0	27.0		1914	240.3	67.5	16.4	59.0						
1862	37.8	8.8	13.7	7.0		1889	110.3	30.3	14.3	30.6		1915	242.8	64.2	17.2	45.3						
1863	35.3	7.4	11.9	6.5		1890	105.3	25.1	12.2	25.3		1916	249.3	66.6	16.1	44.5						
1864	37.3	9.0	13.8	7.8		1891	100.4	23.9	11.8	24.6		1917	274.5	74.7	15.7	50.7						
1865	35.3	8.4	12.8	6.7		1892	85.4	17.9	10.5	18.6		1918	273.7	75.5	15.3	49.9						
1866	40.4	10.0	14.1	8.6		1893	76.5	15.6	10.2	16.7		1919	354.5	105.2	19.9	61.3						
1867	37.2	9.3	13.0	9.6		1894	71.9	14.7	9.9	17.9		1920	393.4	111.5	19.3	53.1						
1868	39.0	9.4	12.3	8.9		1895	69.9	13.8	9.8	17.0		1921	455.4	145.8	21.3	76.7						
1869	42.5	10.1	13.2	11.2		1896	84.3	18.1	11.3	22.0		1922	407.4	128.3	19.5	76.2						
1870	44.3	10.7	13.1	11.4		1897	78.2	15.8	10.3	19.4		1923	465.8	144.6	20.7	80.1						
1871	36.9	8.5	10.9	9.2		1898	98.4	23.5	13.2	29.1		1924	475.6	147.9	20.4	85.4						
1872	42.9	10.0	10.7	11.9		1899	85.5	19.4	10.7	22.0		1925	521.3	170.9	20.8	95.7						
1873	60.0	15.4	14.2	16.6		1900	106.1	24.1	12.7	28.8		1926	530.5	166.8	21.4	91.2						
1874	59.3	15.6	14.2	15.5		<i>30 June</i>																
1875	63.9	16.6	14.0	16.0		1901	109.7	28.8	15.2	29.6		1927	525.0	155.8	19.6	87.1						
1876	60.3	15.5	13.2	15.5		1902	118.2	31.8	16.2	30.1		1928	519.4	149.6	18.7	85.0						
1877	58.8	15.0	12.4	14.4		1903	112.7	27.3	13.9	26.8		1929	497.2	140.6	17.7	75.3						
1878	65.4	17.2	13.6	17.3		1904	117.1	31.6	14.1	34.2		1930	480.4	134.2	18.6	79.8						
1879	67.7	17.3	13.5	19.5		1905	113.8	28.8	12.9	29.2		1931	352.8	93.2	15.6	63.1						
1880	59.0	15.1	11.3	17.1		1906	119.8	32.0	13.4	32.7		1932	338.2	85.5	15.4	60.0						
1881	68.4	17.1	12.0	19.2		1907	130.1	35.3	13.1	37.0		1933	359.3	94.6	16.4	70.5						
1882	78.5	19.7	13.3	18.1		1908	142.2	37.8	13.8	36.7		1934	375.7	102.1	16.5	72.9						
1883	83.3	21.3	12.9	20.0		1909	153.1	41.6	14.9	41.4		1935	412.4	114.0	17.5	79.1						
1884	81.3	20.1	12.4	19.9		1910	174.9	52.6	16.8	52.3		1936	458.7	130.8	18.3	88.7						
1885	94.4	23.9	13.8	23.0		1911	192.9	57.0	17.3	57.0		1937	481.5	140.6	17.8	92.4						
1886	88.5	21.6	12.7	19.9		1912	206.3	58.0	16.7	51.4		1938	536.3	160.7	18.9	101.5						
1887	94.4	24.2	12.9	24.0		1913	224.1	61.5	16.3	56.2		1939	543.5	159.8	19.1	97.4						

**RWT 64-68 EMPLOYED POPULATION BY INDUSTRY, GENDER AND OCCUPATIONAL STATUS,
AUSTRALIA 1971-1981**

Census year	Employer	Self- employed	Wage- earner	Unpaid helper	Total employed	Census year	Employer	Self- employed	Wage- earner	Unpaid helper	Total employed	
		64	65	66	67	68		64	65	66	67	68
<i>Wholesale trade, male</i>												
1971	8 461	8 159	228 126	127	244 873	1971	76 815	64 072	505 384	3616	649 887	
1976	9 270	9 795	225 704	205	244 973	1976	83 159	83 910	530 667	5026	702 762	
1981	10 453	11 670	226 975	164	249 266	1981	85 839	93 178	559 854	3834	742 705	
<i>Wholesale trade, female</i>												
1971	1 805	1 971	88 660	333	92 769	1971	62 243	48 403	489 315	750	600 711	
1976	3 736	3 832	86 992	546	95 106	1976	61 869	61 201	498 129	1 337	622 563	
1981	4 267	4 988	89 266	425	98 945	1981	64 733	68 276	499 576	1 150	633 737	
<i>Wholesale & retail trade, total</i>												
1971	10 266	10 130	316 786	460	337 642	1971	24 879	25 954	333 214	3 330	387 377	
1976	13 006	13 627	312 696	751	340 079	1976	34 378	36 765	346 309	4 454	421 906	
1981	14 720	16 658	316 241	589	348 211	1981	36 078	42 394	378 445	3 294	460 209	
<i>Retail trade, male</i>												
1971	53 751	40 123	260 968	622	355 464	1971	87 122	74 357	822 529	4 080	988 088	
1976	52 548	51 140	271 746	1131	376 565	1976	96 247	97 966	844 438	5 791	1 044 469	
1981	54 113	56 050	271 390	979	382 531	1981	100 811	110 670	878 021	4 444	1 093 946	
<i>Retail trade, female</i>												
1971	23 064	23 949	244 416	2994	294 423							
1976	30 611	32 770	258 921	3895	326 197							
1981	31 726	37 128	288 464	2855	360 172							

NOTE Persons who, during the week prior to the census, were unemployed or classified 'not in the labour force' are not included.

(a) These figures do not equal the total of wholesale and retail figures, as they contain the category 'Wholesale and retail trade, undefined'.

RWT 69-76 WORKFORCE BY INDUSTRY, GENDER AND OCCUPATIONAL STATUS, AUSTRALIA 1947-1966

Census year	Employer	Self-employed	Wage-earner	Unpaid helper	Total at work	Not at work ^a	Not stated	Total
	69	70	71	72	73	74	75	76
<i>Wholesale trade, male</i>								
1947	7 309	7 548	69 978	116	84 951	1 069	328	86 348
1954	7 679	7 854	106 651	105	122 289	782	36	123 107
1961	6 750	6 783	129 624	69	143 226	3 136	0	146 362
1966 ^b	..	..	..	..	..	..	..	169 049
<i>Wholesale trade, female</i>								
1947	275	133	21 377	28	21 813	212	21	22 046
1954	511	385	33 485	54	34 435	151	8	34 594
1961	859	624	40 601	52	42 136	478	0	42 614
1966 ^b	..	..	..	..	..	..	..	60 194
<i>Wholesale trade, total</i>								
1947	7 584	7 681	91 355	144	106 764	1 281	349	108 394
1954	8 190	8 239	140 136	159	156 724	933	44	157 701
1961	7 609	7 407	170 225	121	185 362	3 614	0	188 976
1966 ^b	..	..	..	..	..	..	..	229 243
<i>Livestock and primary produce dealing, male</i>								
1947	1 883	1 606	16 422	30	19 941	616	143	20 700
1954	1 730	1 583	21 927	27	25 267	416	18	25 701
1961	1 513	1 425	25 176	22	28 136	985	0	29 121
1966 ^b	..	..	..	..	..	..	..	27 021
<i>Livestock and primary produce dealing, female</i>								
1947	40	21	3 452	5	3 518	22	2	3 542
1954	53	34	5 266	18	5 371	15	1	5 387
1961	110	91	6 181	14	6 396	53	0	6 449
1966 ^b	..	..	..	..	..	..	..	6 654
<i>Livestock and primary produce dealing, total</i>								
1947	1 923	1 627	19 874	35	23 459	638	145	24 242
1954	1 783	1 617	27 193	45	30 638	431	19	31 088
1961	1 623	1 516	31 357	36	34 532	1 038	0	35 570
1966 ^b	..	..	..	..	..	..	..	33 675
<i>Retail trade, male</i>								
1947	30 720	28 524	103 354	979	163 577	3 395	1 600	168 572
1954 ^c	41 386	35 814	158 209	739	236 148	2 357	155	238 660
1961	46 214	36 053	186 543	624	269 434	6 800	0	276 234
1966 ^b	..	..	..	..	..	..	..	..
<i>Retail trade, female</i>								
1947	5 955	8 321	83 967	827	99 070	1 416	349	100 835
1954 ^c	9 185	13 484	123 446	2 182	148 297	1 574	61	149 932
1961	14 128	17 391	147 735	1 835	181 089	4 897	0	185 986
1966 ^b	..	..	..	..	..	..	..	..
<i>Retail trade, total</i>								
1947	36 675	36 845	187 321	1 806	262 647	4 811	1 949	269 407
1954 ^c	50 571	49 298	281 655	2 921	384 445	3 931	216	388 592
1961	60 342	53 444	334 278	2 459	450 523	11 697	0	462 220
1966 ^b	..	..	..	..	..	..	..	522 940
<i>Total commerce, male</i>								
1947 ^d	40 221	37 902	191 459	1 131	270 713	5 222	2 091	278 026
1954	50 795	45 251	286 787	871	383 704	3 555	209	387 468
1961	54 477	44 261	341 343	715	440 796	10 921	0	451 717
1966 ^b	56 144	39 978	379 170	957	476 249	3 243	0	479 492
<i>Total commerce, female</i>								
1947 ^d	6 289	8 487	109 813	861	125 450	1 670	373	127 493
1954	9 749	13 903	162 197	2 254	188 103	1 740	70	189 913
1961	15 097	18 106	194 517	1 901	229 621	5 428	0	235 049
1966 ^b	21 367	20 330	257 748	4 332	303 777	2 589	0	306 366
<i>Total commerce, total</i>								
1947 ^d	46 510	46 389	301 272	1 992	396 163	6 892	2 464	405 519
1954	60 544	59 154	448 984	3 125	571 807	5 295	279	577 381
1961	69 574	62 367	535 860	2 616	670 417	16 349	0	686 766
1966 ^b	77 511	60 308	636 918	5 289	780 026	5 832	0	785 858

NOTE 'Workforce' comprises those employed and unemployed ('not at work'). Full-blood Aborigines are excluded. Industry was determined from respondents' own stated description of the 'kind of industry, business or service' in which they worked. Those where industry was 'inadequately described or not stated' are not included in these figures. Due to changes in the classification of industries at the various censuses, these figures for census years are not strictly comparable.

(a) Unemployed persons are classified to occupational status according to their last job held. Included in this category are persons who were:- (i) unable to secure employment; (ii) temporarily laid off from their job; (iii) not actively seeking work at the time of the census on account of sickness or accident, industrial dispute, resting between jobs; or for any other reason. The numbers shown as 'not at work' therefore do not represent the number of unemployed available for work and unable to obtain it.

(b) The adoption of a new definition of workforce at the 1966 census resulted in the inclusion of a considerable number of part-time employees (mostly female) who had previously been excluded.

(c) From 1954 includes motor garages, service stations and other categories previously included in road transport.

(d) Figures for 1947 include 2406 male and 1070 females who were unable to be classified in a commerce sub-group.